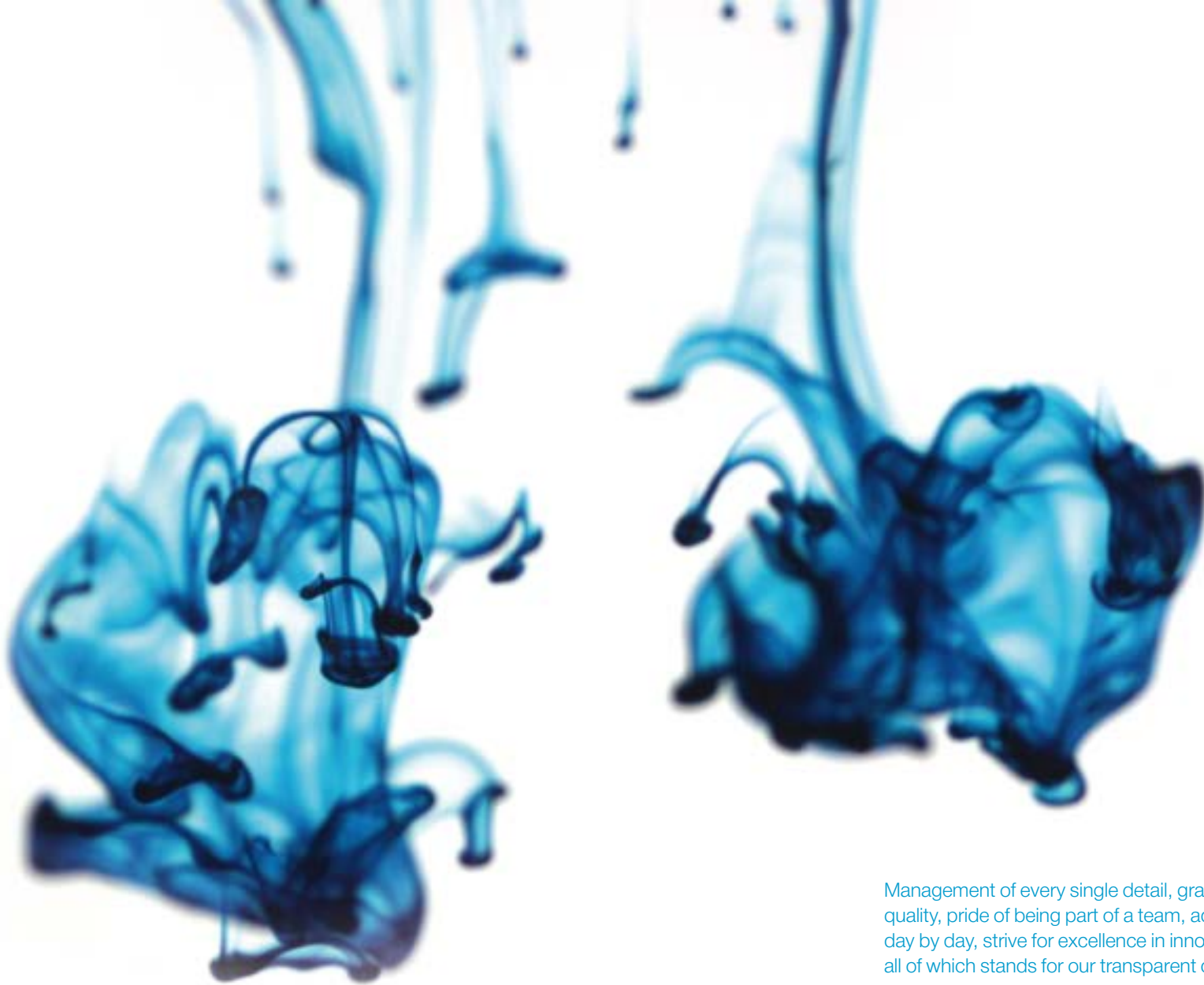


# Transparent chemistry



Management of every single detail, granting of services, requirement for quality, pride of being part of a team, adaptability, willingness to progress day by day, strive for excellence in innovation and passion for our business, all of which stands for our transparent chemistry.

It's all part of Proquimia's DNA.



*When I created the company over 40 years ago, I could hardly imagine myself where it would take us.*


*But thanks to work, ambition and professionalism of our team we have become one of the best established enterprises in our country in the fields of industrial hygiene and chemical treatments.*

*Proquimia keeps a gradual growth, keeps a strong market position and has come a long way in this area.*

*At Proquimia, we look at the future with determination, responsibility and enthusiasm, to sketch a new path and continue to grow with the innovation as the driving force for all our projects.*

President M. Josep Maria Onyós de Plandolit i Serrabou





## Proquimia

Chemical specialties for hygiene  
and for industrial chemical  
treatments.

## Crystal. Clean. Clear. That's Proquimia's transparent chemistry

At Proquimia, we manufacture and market chemical products providing integral solutions to contribute to the progress of industrial and institutional sectors as well as to our customers' welfare.


Our specialization and value for service makes us one of the best established companies in our country, leader in the hygiene and chemical treatments industry nationwide.

Our overspecialization enables us to provide solutions, applications and management systems that constantly adapt to an ever changing environment by offering the best level of technology.

At the same time, we have the solution to any problem our clients may encounter, recommending the most suitable product for every need of each company. For us, providing service is much more than only offering excellent products; the relationship with our customers and our commitment are part of our overall service.

We work day after day to achieve a balance between maintaining profitability and reducing environmental impacts. Our products are designed to be used safely and effectively to the satisfaction of the most demanding consumers and ensuring an environmental sustainability in the future.





## Our roots

They anchor us firmly down in the ground. They provide us with energy and through them, we grow day by day.

**1971** M. Josep Maria Onyós de Plandolit i Serrabou, sets up Proquimia on the 27th November.

**1978** We initiate our activity in Chile, setting up Proquimia Chile.

**1992** We establish first business relationships with France, Portugal and Dominican Republic.

**1997** International expansion continues with business activities with Morocco and Costa Rica.

**1998** We obtain the Quality ISO 9001 certification and set up the joint-venture Suchel-Proquimia in Cuba.

**1999** We expand to Mexico.

**2000** We set up the subsidiaries Proquimia Costa Rica and Proquimia Dominicana.

**2001** We obtain the environmental management certification ISO 14001 and expand to Algeria, Colombia and Venezuela.

**2002** First business relationships with Cape Verde.

**2004** We create the enterprise Productos Químicos Avançados Unipessoal, LDA, in Portugal

**2005** We obtain OHSAS 18001 Occupational Health and Safety Administration Certification. We expand to Panamá where we create the new subsidiary called Proquimia Internacional.

**2007** We are awarded "Best enterprise in the field of Technological Innovation" at the IV edition of the awards, granted by the Official Chamber of Commerce, Industry and Navigation in Barcelona, "Osona" Delegation.

**2008** We receive the prize for « Research activity in Sanitation and professional cleaning » during II edition of the award ceremony for the national cleaning prizes.

**2009** We expand to Tunisia.

**2011** Creation of Proquimia Produtos Químicos do Brasil, S.A.

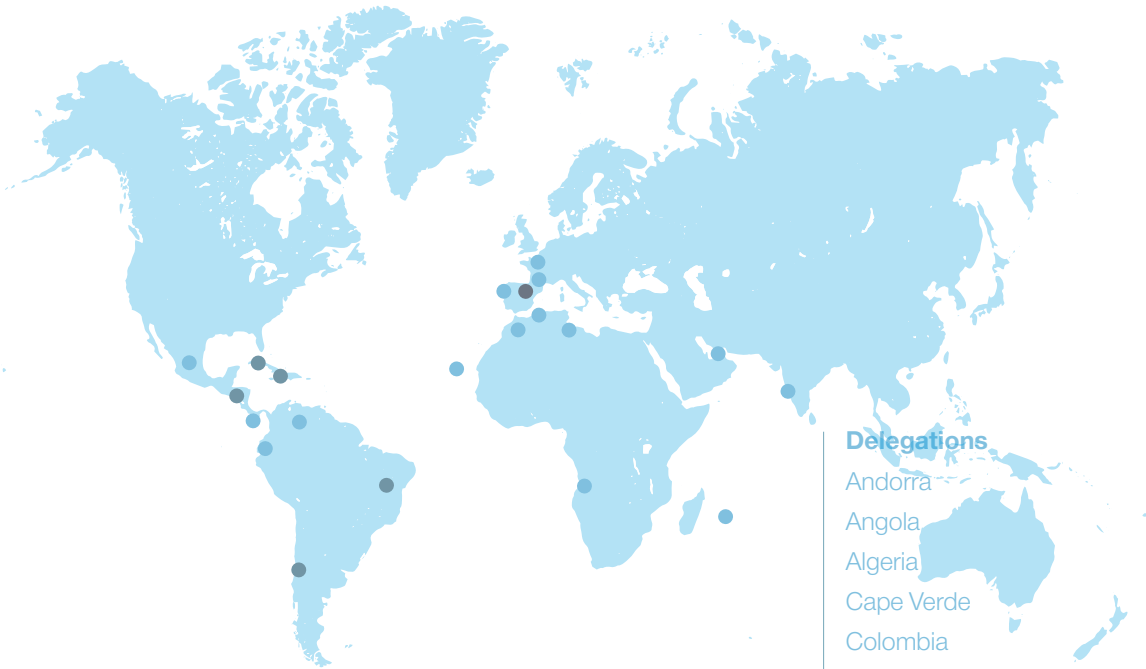
**2013** First business operations in Angola.

**2014** Award for "Corporate Social Responsibility" at the tenth edition of the Awards from the Chamber of Commerce, Industry and Navigation of Barcelona.

**2015** The system ECOCONPACK Lavandería (Ecoconpack laundry) has been honored with the Award "Product of the year" in the category of chemical product, granted at the IX Edition of the national cleaning prizes. Special distinction at the I edition of "Premi Catalunya d'Ecodisseny" (Catalan Award for Ecodesign), organized by the Land and Sustainability Department of the "Generalitat de Catalunya" (Catalan regional government). We establish first business relationships with the Republic of Mauritius.

At present, Proquimia is much more than just a chemical company.

International expansion  
is the foundation of our  
growth and one of the  
strategic lines that define  
our company



## Proquimia worldwide



- Headquarters
- Production Plants
- Delegations

### Headquarters

Vic, Barcelona

### Production Plants

Brazil  
Costa Rica  
Cuba  
Chile  
Dominican Republic

### Delegations

Andorra  
Angola  
Algeria  
Cape Verde  
Colombia  
Dubai  
France  
India  
Morocco  
Mexico  
Panama  
Portugal  
Republic of Mauritius  
Tunisia  
Venezuela

## Proquimia stated in figures



40.000 T annual  
production customers



716 formulas and more  
than 1.300 references



7.095  
active customers

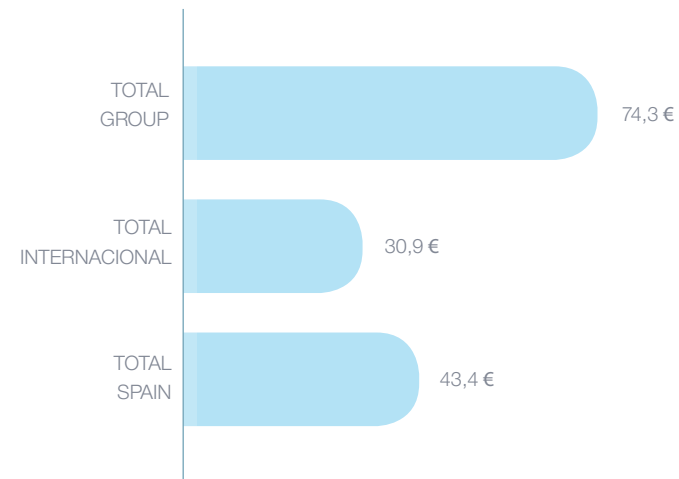


453 employees  
all over the world



30.000 m<sup>2</sup>  
premises

2014 national and international sales in millions:



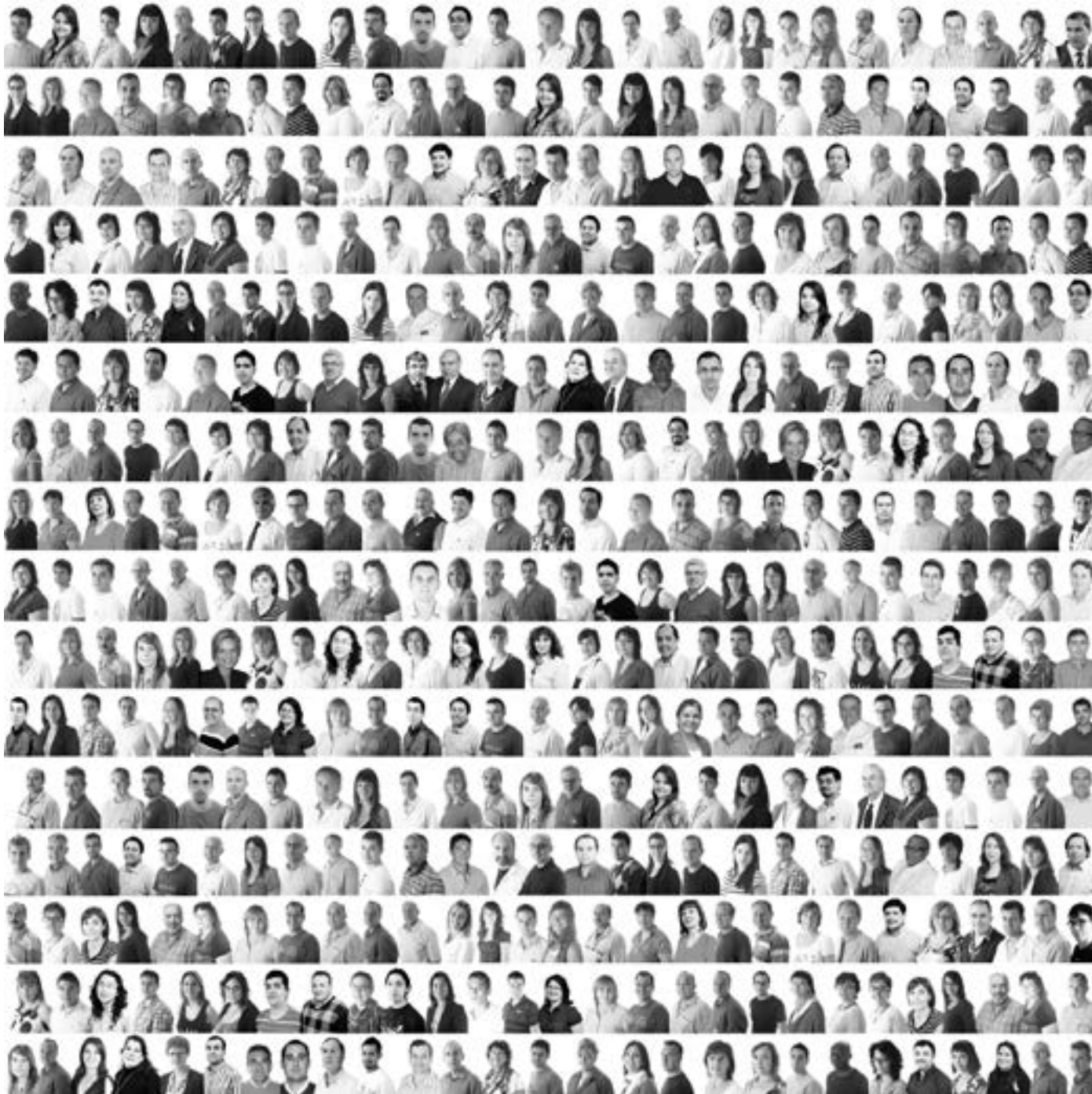
■ Millions Euros

Proquimia on the Spanish market:\*

1st manufacturer of industrial cleaners in Spain with 100% national capital.


\* Source: Alimarket





## Meet our team

We all share Proquimia's DNA and this is our greatest asset. What counts most are the human beings.



## Research centers

The thrill of making discoveries and realizing that time spent and resources invested finally bear fruit

# RESEARCH CENTERS

Our company's R + D + I (Research, Development and Innovation) activity is focused on developing innovative products and systems paying particular attention to mitigate environmental impact throughout the product life span.

Our research center located at Proquimia's headquarters in Vic (Barcelona) is equipped with the following facilities:

- Research and Development Laboratory
- Testing pilot plants
- Laboratory for Technical Support
- Quality Control laboratory
- Laboratory for physical and chemical water testing
- Laboratory for microbiological control
- Engineering laboratory where development and pilot tests of dosing and control systems are carried out.

This laboratory is supervised by a multidisciplinary team of specialized technical personnel. Among them there are chemists, biologists, engineers, veterinaries and food technicians.

This career path translates into our ability to offer hygiene solutions and chemical technology, adapted to an increasingly changeable environment.





## Production center

An essential step,  
turning ideas into reality

# PRODUCTION CENTER

Proquimia has a main production center at its headquarters in Vic (Barcelona), which is equipped with absolute cutting edge technology. The production area consists of various production lines for the manufacturing of various products such as: liquid products, solid industrial products, agglomerated powder for laundries... packed in small and large format, highlighting the packaging "bag in the box" and the water-soluble pouches.

The other production facilities are located in Brazil, Costa Rica, Cuba, Chile and Dominican Republic.

At Proquimia we build on the quality in every process which is confirmed since 1998 with quality certification ISO 9001. In production, we maintain appropriate quality controls to meet the strict regulations required by Proquimia.

Furthermore, we take into account the quality criteria, reusing and recycling in all production processes, confirmed by the Environmental Management Certification ISO 14001.

In 2005 we received the Occupational Health and Safety OHSAS 18001. This underscores our clear commitment to ensure the safety of staff and thus contribute to the promotion of safer workplaces.



# WE ARE EXPERTS IN...

## Institutional Hygiene

Proquimia is the first and only provider with a comprehensive overall proposal for industrial hygiene, considering hygiene solutions in all areas of your business.

Our goal is to optimize the cost in the area of hygiene through the use of innovative, highly efficient products and systems, offering continuing education and preventive services. These improvements have a direct effect on the environmental impact and safety.

**We approach...** hotels, restaurants, laundries, service and catering facilities, elderly and health care...

**With solutions for...** kitchens, rooms, common areas, bathrooms, drinking water treatment, water treatment of recreational waters, personal hygiene and textile hygiene...





# WE ARE EXPERTS IN...

## Food Industry

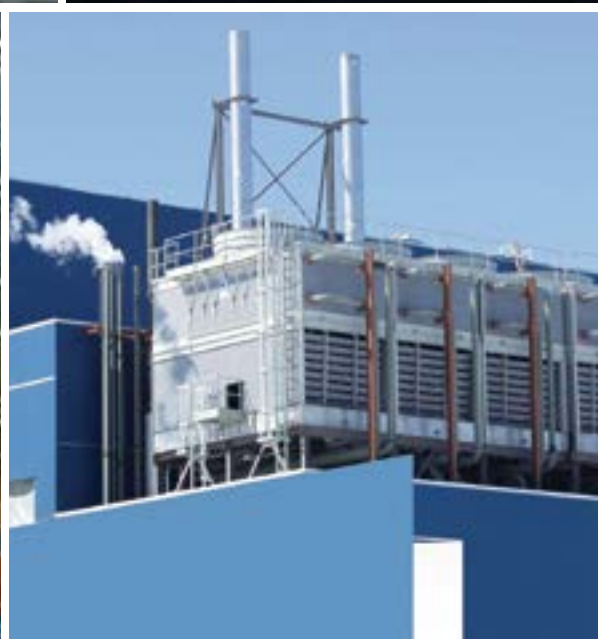
Proquimia provides the necessary hygiene solutions to ensure quality standards in cleaning and disinfection in the different phases of food production.

We aim to ensure maximum food safety by implementing hygiene processes, giving priority to operational efficiency and sustainability to protect your business and your trademark.

**We approach...** dairy and beverage industries, food processing plants, livestock farms, catering companies...

**With solutions for...** OPC cleaning, CIP cleaning, lubrication, bottle washing, environmental disinfection, udder and livestock facilities hygiene, personal hygiene...





# WE ARE EXPERTS IN...

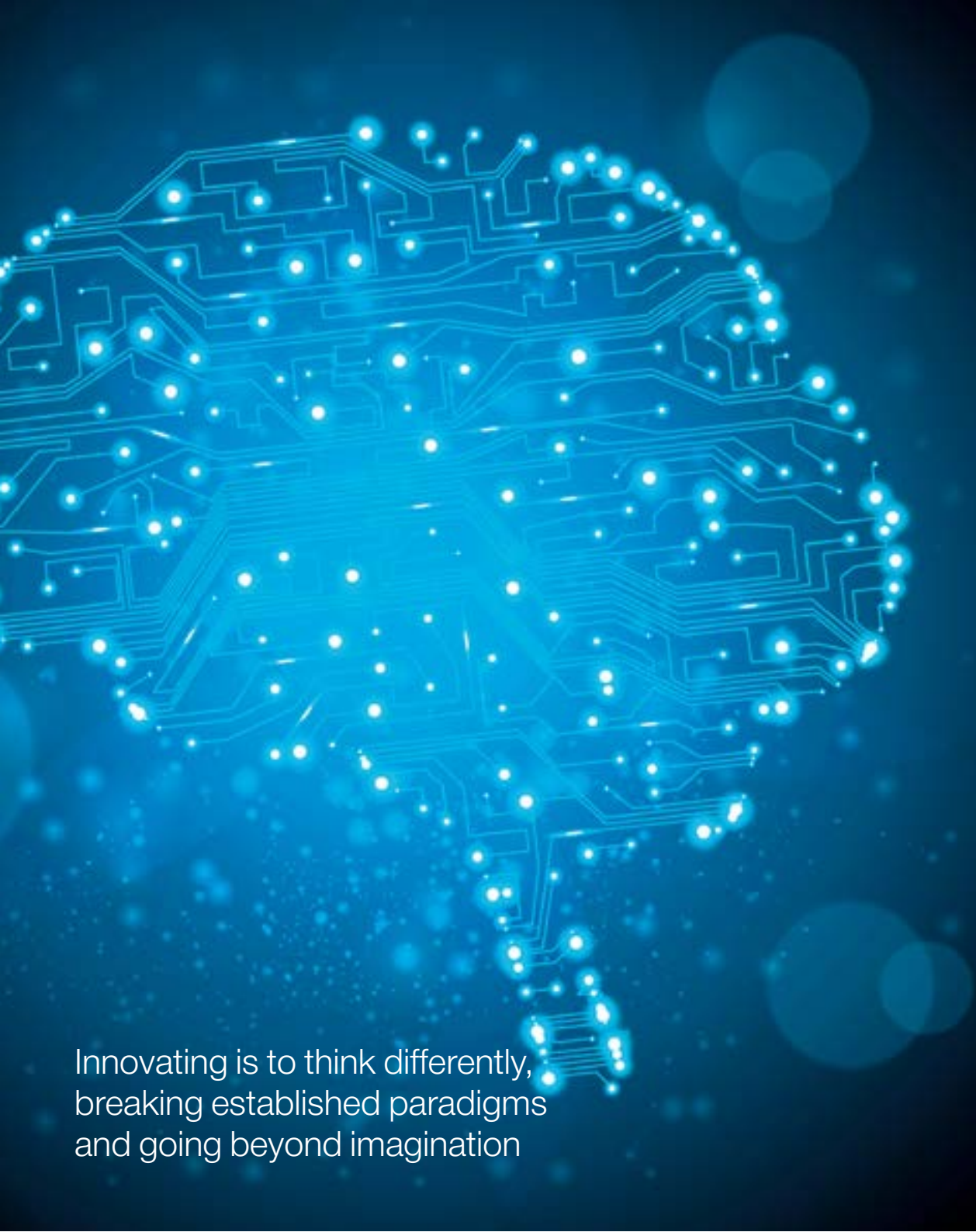
## Chemical technology

Proquimia offers specific solutions to a wide range of treatments, processes and applications that arise in the industrial sector.

We aim to optimize process costs through the use of the most advanced and innovative technologies, and so to obtain maximum levels of quality in customized proposals based on continuous improvement, training and technical service of exemplary quality.

**We approach...** metal industry, dealers and mechanical workshops, service stations, energy and petrochemical industry...

**With solutions for...** phosphating, electroplating, Aluminium, interphase degreasing, cleaning and care of vehicles, industrial maintenance, refrigeration circuits and treatment of legionellosis, servicing and maintenance of boilers, membrane based desalination, wastewater treatment, personal hygiene ...




Innovating is to think differently,  
breaking established paradigms  
and going beyond imagination

**INNOVATION** is one of the values that best describes our company's philosophy and the DNA of Proquimia. This also reflects the way we work and respond to the needs of the market.

Proquimia's innovative nature is not only based on technical aspects but also on innovation in terms of organization, by improving service capabilities across the company and by creating a business development committee to offer comprehensive solutions to our customers. Also new is the post of application engineer, which enables us to respond effectively and professionally to the needs of the markets where Proquimia is already present.

Achieving maximum customer satisfaction is not just a matter of doing things *right*. It also requires from us to think *better* in order to develop new ideas, adjusting to a constantly changing environment. We must also be able to offer the best technology and maximum safety for the user, showing environmental friendliness.





The Earth is about 4,470  
million years old and may it  
be for a lot longer

**SUSTAINABILITY** is a key strategy of Proquima. In this context we are closely monitoring any potential impact on the environment and people's safety – whether they are employees, customers or the society in general.

In this sense, the innovation process enables us to develop products and systems within a proper balance between production performance, safety procedures and a lower environmental impact.

At Proquimia we build on an eco-design during the whole life cycle of the product in compliance with the most stringent quality and environmental standards, while we preserve the effectiveness of the mentioned products.

Therefore, concentrated products, waste diminution, CO<sub>2</sub> emissions reduction and reuse of materials have now become a reality, as it is also a fact that we have an eco-label certification, which is awarded to honor products and services that represent an important contribution to improve the environmental key aspects.







**BY PROXIMITY** we mean being available to our customers whenever and wherever they need us.

This allows us to offer tailor-made solutions that fit their needs. Our customers are an essential source of information and as such, have to be maintained as a valuable asset. The decisive factor for further innovation and the necessary adaptability is accomplished by being able to listen to our customers in order to offer them the best possible solution.

We speak of closeness in the broadest sense of the word: proximity to our partners, to market trends, to talent and innovation, to institutions, to our suppliers, to Proquimia's team, to our environment and to our customers.

We are close...  
in space and time



Find us on...

